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FOR RELEASE OCTOBER 10-12, 2017

West Star Aviation Announces Scott McDonald as East South Central Regional Sales Manager

October 10, 2017 - West Star Aviation is pleased to announce Scott McDonald as its East South Central Regional Sales Manager. As an RSM for West Star Aviation, Scott will be responsible for sales activities for West Star's Southern territory, including, South Carolina, Georgia, Alabama, Louisiana, Mississippi and western Tennessee.

Scott began his 26-year career in aviation with Epps Aviation in Atlanta, Georgia as an Airframe and Powerplant Technician, a role he continued at Cessna Citation Service Center in Kansas. In 1997, Scott moved to Gulfstream Aerospace where he worked a variety of roles within the organization; When Scott left the company in 2012, he was the Director of East Coast Sales. Scott can be reached on his cell at 678.628.6035 or by email at smcdonald@wsa.aero.

His continued success led to Vice President and Director level positions in sales from 2012-2016 with various leading aviation companies including West Star Aviation and Guardian Jet. In his most recent position, McDonald was Managing Partner for Aviation Consulting Partners, LLC where he represented customers for new/pre-owned aircraft purchases.

"Scott is an ideal RSM for our customers at West Star. He has over 11 years of experience working as/with regional sales managers. He builds relationships and consistently exceeds goals within the aviation industry including increasing revenue and building longstanding relationships with customers," said Jim Swehla, Cofounder/Executive Vice President of Sales & Marketing, West Star Aviation.

Voted #1 Preferred MRO in the 2014, 2015, 2016, and 2017 *Professional Pilot* magazine annual "Preferences Regarding Aviation Services and Equipment" (PRASE) Survey, West Star Aviation specializes in the repair and maintenance of airframes, windows, and engines, as well as major modifications, avionics installation and repair, interior refurbishment, surplus avionics sales, accessory services, paint, and parts.

In addition to its facilities in East Alton, IL; Grand Junction, CO; and Chattanooga, TN, West Star Aviation runs maintenance operations at Aspen-Pitkin County Airport in Aspen, CO; Chicago Executive Airport in Chicago, IL; Centennial Airport in Denver, CO and Conroe-North Houston Regional Airport in Houston, TX. The company also provides complete FBO services for transient aircraft at its newly remodeled East Alton and Grand Junction facilities. West Star Aviation is an industry leader in technical experience and expertise while providing world-class customer services in all the organization's divisions. For more information visit www.weststaraviation.com or call 800-922-2421.

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